

2020[^] TRAINING and LICENSE FEE RATE INFORMATION

<u>Mandatory Training and year 1 license*</u> (per person)	<u>Training@ Group Rate</u> (per person)	<u>License 1 User Annual Subscription**</u> (renewal year 2)	<u>License 2-4 Users 2-4 User Subscr.***</u> (renewal y2)	<u>License 5-10 Users 5-10 User Subscription^^</u> (renewal y2)
Screening only no cost	---	no license	Offered as a community service to organizations providing FallsTalk or FallScope	
FallsTalk(FT!) \$450	\$395	\$450	\$ 995	\$1995 (<u>FallsTalk Interview & Behavioral Intervention</u>)
FallScope(FS [^]) [^] \$395	^350	\$750	\$1695	\$3995 (<u>FallScope Multimedia Behavioral Intervention</u>)
FS Adv.(FS ⁺) +295	+250	\$895	\$1995	\$5495 (<u>FallScope Multimedia Advanced Intervention</u>)

Training Includes:

FallsTalk (FT)- Part I- Screening, Interview & Assessment (Ev.-Based **Screening** Tools, FallsTalk **Interview**, optional **Assessment** Tools and Documentation)

FallsTalk (FT)- Part II- FallsTalk Behavioral Intervention_ **Personalized** FT Behavioral Intervention (Methodology, Documentation and Administrative Tools).

FallScope- (FS) Multimedia Intervention- **FS** Assessment & Intervention with **Multimedia** content ([^] FT expertise is a prerequisite, FS license also includes FT)

FallScope Multimedia Advanced- Customized FS Multimedia Assessment & Intervention Tools (+ FT & FS proficiency are prerequisites, license incl. FT&FS)

Details

FT!- **FallsTalk Webinar** series includes 8-12 sessions, each 45-75 minutes. The training is paced by the Master Instructor, based on group progress. Group size is limited to 5 participants (plus one supervisor, if 5 from same organization). Each participant must have a Windows-based laptop available for training & practice.

Training for groups of 2 to 4 participants from the same organization get a discount (@ the Group Rate); groups of 5 or more are arranged individually. The group discount rate applies only when more than one person from an organization completes the same training at the same time. Groups can arrange a course based on their own availability by paying the participant training fees (@ the Group Rate); instructor's fees (1-3 instructors; 5 or 6 participants per instructor), plus travel expenses, providing the site, and covering other incidentals (meals, A-V and other rentals that may be needed). For Webinar training, 50% off Instructor 2-day fees are charged. When multiple organizations are trained together in one group, 2-day Instructor fees are divided based on the number of participants from each organization. Email us at: Info@FallScope.org or click on the 'Find Out More' button on our website to contact us for registration or additional information.

[^] Price list valid as of **July 1, 2020**, rates for invoices with prior dates will be honored as stated on the invoice. Continued license renewals maintain the initial rate.

* Initial year 1 software license is included in the cost of each individual's training. Certification is provided upon demonstration of participant proficiency. Successful completion of training is mandatory to insure program fidelity, but there are no special educational prerequisites for participation in FallsTalk training.

FS[^] Completion of FallsTalk training and demonstration of FT expertise is required before FallScope training can be undertaken.

FS⁺ FallsTalk and FallScope proficiency are required prerequisites before Advanced FallScope training can be undertaken.

Annual Subscriptions

** Software and training updates are included in the Annual Subscription fee for licensed users with the appropriate certification. Support, software upgrades and upgrade training are provided at the request of, and scheduled for, each organization individually. Lapsed Annual Subscriptions can be renewed at the current rate.

*** Annual subscription fees are based on the number of licensed users at the organization/site and the program components that are included.

^^ The Annual renewal subscription fees for those organizations with more than 10 licensed users will be established on an individual basis.